

Hello, Oriel –

Brad, M4 Research's Research Director, is going to tag-team this response with me, so it will be a little bit extensive – hopefully, helpful for you.

Before I start, I need you to note that we are **not financial advisors**; and, therefore, none of what we say is to be taken as advice – only insights into *what we have learned along the way*.

I will not suggest how you should employ your money; but, I can give you educational information for you to think about.

The most important thing I can say off the bat is, if you A) are a newbie investor AND B) do not currently have an income, you will really want to steer way from speculative trading (that's really what most of these are – the program you were involved with as well as many of the vendors listed within The Vault) until you gain more knowledge about employing money AND have more funds to work with.

That being said, I first want to state something very important about our services. **The Wealth Vault is not an investment opportunity.**

The Wealth Vault is a resource that contains detailed research and comprehensive reviews / reports on various investment opportunities – or, as we call them Investment Vehicles (IVs).

Within this resource are MANY different programs that **help guide a self- directed investor to POTENTIAL places to employ their investment money**. These include managed and auto-traded accounts, active trading programs, newsletters, and more.

If you would like to see more previews of some of the information we release to our members, you can check out our member archives (well, the public version of the archives, anyway):
<http://memo.m4research.com/>

But, going back to my first statement, it appears that given your financial position (lack of current income / not wanting to spend your savings / new to investing), it would seem you are not in a position to invest in many of the programs you have been coming across.

Publisher's Note: *You could consider purchasing a copy of our Cash Miner Report, which shows unique ways to make money without having any.*

One of the MOST important things you will need to know about investing is to understand the concept of '**RISK CAPITAL**'.

The bottom line is this: don't trade (invest) with money you can't afford to lose – especially when it comes to speculative opportunities.

If you are not familiar with speculative investments, they are essentially anything that involves transactions based on price movement (of a stock, derivative, contract, currency pair, etc).

Their counterpart would be investing in an equity- building or equity-sustaining opportunity (such as property ownership or shares in a sustainable business).

If these concepts seem foreign to you, what I can best suggest is to **NOT** employ your money in any program or service until you first invest in some education on these concepts (and, others).

It is not so much that you need to learn about the markets or how they operate as it is that you will need to understand risks and money management practices.

Once you have a better understanding of basic money management concepts, you will be ready to proceed in understanding how to select an investment opportunity (or, opportunities) that are *appropriate for you*.

We have various educational reports within The Vault that are free to paid members; however, we also have one available to the public that you may want to consider purchasing. It is titled **Auto-Pilot ROI** and was written by Brad Wajnman.

To learn more about this report, go ahead and watch this short, 7 minute video here: <http://s.m4research.com/autopilot.php>

We have quite a selection of informational articles on investing on our website (even written by people not involved in our company), and you have done a great job to read some of the articles on The Wealth Vault site.

If I come across any articles that I think would be helpful to you (written by us or otherwise), I will forward them to you.

I hope all of this helps, and I'm going to turn this over to Brad. Thanks,

Deron Desautels
M4 Research

From Brad:

For a newbie investor, you've asked some really good questions, Oriel... questions that every person looking into alternative investment opportunities should be asking, but usually don't until **AFTER** they get burned (been there, done that).

As Deron already mentioned, we have an in-depth report called [Auto-Pilot ROI](#) that covers the most important criteria to look for (and questions to ask) when doing due diligence on any type of managed account where you're turning control of your funds over to someone else to trade for you on your behalf.

I use the same criteria in the report when I'm evaluating potential managed or auto-traded investment vehicles to share with our Wealth Vault members.

However, through a lot of trial and error what I've learned is that you can have a ton of due diligence and verifiable performance history going back several years and still lose money.

The__situation (*editor's note*: he's referencing the situation we refer to in our '[Lost Millions](#)' article) that you experienced is a perfect example. The traders behind _____ had an amazing 4+ year track record of stellar returns and good money management.

I actually spoke to two clients last year who confirmed the returns they were getting over a 6 month period were consistent with the figures I was given.

Well, we all know what happened with ____ (*editor's note*: he's referencing the situation we refer to in our '[Lost Millions](#)' article) members losing 63% of their account balance within a 2 day period.

The hardest part about answering questions about speculative investments like these is that anything can happen when you least expect it. Look at MFGlobal (http://en.wikipedia.org/wiki/MF_Global). Before their fiasco, most people would've said their money was totally safe with them.

Investors (many of them extremely savvy) had all the due diligence in the world on MFGlobal; but none of that mattered.

The point is, just because an investment may be legitimate and has a great previous track record doesn't necessarily mean that it's any safer than MFGlobal was.

You can't avoid risk, **you can only manage it** (*which means*: employ strategies to reduce it or find vehicles whose risk-reward ratio is skewed nicely in your favor).

One of the best ways to do that is through *diversification* (spreading out your eggs in many baskets and asset classes) and only using money you can comfortably afford to lose (i.e. 'Vegas' money).

Publisher's Note: We actually have a report on diversification, entitled ['The Sane Investing Report'](#).

I realize you might be gun shy after this whole experience with (editor's note: he's referencing the situation we refer to in our ['Lost Millions'](#) article).

I look at it this way though... it took me many years to learn what you've just learned early in your investing journey.

I understand you might not currently be in a financial position to take advantage of some of our listed investment opportunities and other money-growing ideas, but you could certainly benefit right now from what we have to offer in terms of investing education.

Just realize, Oriel, that the 'School of Hard Knocks' wisdom you've gained from this whole experience is something you'll take with you through the rest of your life. As a result it will ultimately make you a more astute investor, **enabling you to make better choices** the next time around.

My best,

Brad Wajnman
M4 Research